



# AMERICAN INSURANCE MARKETING AND SALES SOCIETY

## 2009

### CPIA SEMINAR SCHEDULE

#### January 2009

01/22/09 Brentwood, TN	1
01/23/09 Dallas, TX	1

#### February 2009

02/20/09 Dallas, TX	2
02/23/09 Greenville, SC	1
02/24/09 Morris Plains, NJ	1
02/25/09 Greensboro, GA	1

#### March 2009

03/17/09 Mt. Kisco, NY	3
03/18/09 Glenmont, NY	3
03/19/09 Syracuse, NY	3
03/23/09 Greenville, SC	3
03/25/09 Athens, GA	2

#### April 2009

04/06/09 Charlotte, NC	1
04/07/09 Mechanicsburg, PA	1
04/08/09 Mechanicsburg, PA	2
04/09/09 Mechanicsburg, PA	3
04/14/09 Birmingham, AL	1
04/15/09 Birmingham, AL	2
04/16/09 Birmingham, AL	3
04/16/09 Knoxville, TN	1
04/21/09 Warwick, RI	1
04/22/09 Warwick, RI	2
04/23/09 Warwick, RI	3
04/23/09 Junction City, KS	2
04/27/09 Charlotte, NC	2
04/28/09 Meriden, CT	1

#### How to Register:

- Identify the *Insurance Success Seminars* you wish to attend and note the location(s).
- Using the list above, locate the "State Sponsor" for each Seminar you're interested in attending.
- Contact the Sponsor directly for program details and to register.

#### Continuing Education:

*Insurance Success Seminars* are approved for Continuing Education Credit in many states. For specific credit amounts, contact the "State Sponsor" for the Seminar you're interested in attending.

For more information about *Insurance Success Seminar*, the CPIA designation or membership in the AIMS Society, contact:

**AIMS Society**  
 PO Box 35718, Richmond, VA 23235  
 phone: 804/674-6466 or 877/674-2742  
 fax: 703/579-8896 website:  
[www.aimssociety.com](http://www.aimssociety.com)

#### May, 2009

TBD Dallas, TX	3
05/05/09 Buffalo, NY	1
05/06/09 Junction City, KS	3
05/06/09 Syracuse, NY	1
05/07/09 Glenmont, NY	1
05/11/09 Charlotte, NC	3
05/12/09 Morris Plains, NJ	2
05/19/09 Newburgh, NY	1
05/20/09 Plainview, NY	1

#### June 2009

06/30/09 Mobile, AL	1
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#### July 2009

#### August 2009

08/06/09 Brentwood, TN	2
08/07/09 Athens, GA	3
08/18/09 Pittsburgh, PA	1
08/18/09 Columbus, OH	1
08/19/09 Pittsburgh, PA	2
08/19/09 Columbus, OH	2
08/20/09 Columbus, OH	3
08/20/09 Pittsburgh, PA	3
08/27/09 Montgomery, AL	2

#### September 2009

09/01/09 Morris Plains, NJ	3
09/14/09 Greensboro, NC	1
09/22/09 Newburgh, NY	2
09/23/09 Plainview, NY	2
09/29/09 Buffalo, NY	2
09/30/09 Syracuse, NY	2

#### State Sponsors

AL - Alabama Independent Insurance Agents 205-326-4129 - <a href="http://www.aiia.org">www.aiia.org</a>
CT- PIA – Connecticut (800) 424-4244 <a href="http://www.pia.org/EDU/cd/cpia/">http://www.pia.org/EDU/cd/cpia/</a>
DE - Insurance Agents & Brokers - 717-795-9100 <a href="http://www.iabgroup.com">www.iabgroup.com</a>
GA - Image Innovations, Inc. - 706-540-7910 <a href="mailto:carrie@gainsuranceexpo.com">carrie@gainsuranceexpo.com</a>
KS - PIA – Kansas - 785-232-4143 <a href="http://www.KansasPIA.org">www.KansasPIA.org</a>
MD - Insurance Agents & Brokers - 717-795-9100 <a href="http://www.iabgroup.com">www.iabgroup.com</a>
NC - Essential Training Solutions, Inc. – 704-728-5571- <a href="http://www.patricespeaks.com">www.patricespeaks.com</a>
NJ/NY - Professional Insurance Agents 800-424-4244 - <a href="http://www.pia.org">www.pia.org</a>

#### October 2009

10/01/09 Glenmont, NY	2
10/05/09 Greensboro, NC	2
10/12/09 Columbia, SC	1
10/19/09 Charlotte, NC	3
10/27/09 Plainview, NY	3
10/28/09 Newburgh, NY	3
10/29/09 Meriden, CT	3

#### November 2009

11/02/09 Columbia, SC	2
11/10/09 Buffalo, NY	3
11/11/09 Syracuse, NY	3
11/12/09 Glenmont, NY	3
11/12/09 Brentwood, TN	3
11/16/09 Columbia, SC	3

#### December 2009

12/17/09 Birmingham, AL	3
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#### Advanced CPIA Seminars

*Adv. CL Risk Analysis E&O Loss Prevention*  
*Adv. PL Risk Analysis E&O Loss Prevention*

04/23/09 Naples, FL	Adv. PL
05/16/09 Grapevine, TX	Adv. PL
06/16/09 Warwick, RI	Adv. PL
06/03/09 Salina, KS	Adv. CL
11/03/09 Edison, NJ	Adv. CL
11/04/09 Nassau Cnty., NY	Adv. CL
12/01/09 Warwick, RI	Adv. CL
12/17/09 Brentwood, TN	Adv. CL

#### State Sponsors (cont.)

OH / IN- PIA – Ohio - 614-552-8000 <a href="http://www.ohiopia.com/EducationEvents/CPIAProgram.aspx/">http://www.ohiopia.com/EducationEvents/CPIAProgram.aspx/</a>
<a href="http://www.indianapia.com">www.indianapia.com</a> < <a href="http://www.indianapia.com">http://www.indianapia.com</a>
PA - Insurance Agents & Brokers - 717-795-9100 <a href="http://www.iabgroup.com">www.iabgroup.com</a>
RI - IIA of Rhode Island - 401-732-2400 <a href="http://www.iari.com">http://www.iari.com</a>
SC - Essential Training Solutions, Inc. – 704-728-5571 <a href="http://www.patricespeaks.com">www.patricespeaks.com</a>
TN - PIA - Tennessee - 615-771-1177 <a href="http://www.piatn.com">www.piatn.com</a>
TX - PIA – Texas - 512-301-0226 - <a href="http://www.piatx.org">www.piatx.org</a>

**Contact the AIMS Society office for additional information – [www.aimssociety.com](http://www.aimssociety.com) or 877/674-2742.**